



TRAIL



Every box accounted for, bought, sold and **leased to the day.**

For a container trader or lessor. A stock register of every box, supplier, customer and lessor rates, purchases, sales and leases that need a second person to approve them, box in and out control, an online listing, and monthly lease billing that never bills a day twice. All where it saves time, and a person always confirming.

One register for every box

Owned and leased in, where it is, what it cost, how long it has been idle

Leasing billed to the day

Minimum days, pick-up and drop-off charges, credits, and what each lessee owes

A second pair of eyes

Nobody approves what they sent themselves

OVERVIEW

How a container trader runs in the system

1 Source Supplier prices and lessor rates, compared in the base currency	2 Buy A supplier's offer, approval, then each box received by number	3 Stock Every box with its type, grade, location, cost and idle days
4 Sell Offer, approval, the best boxes reserved, released, invoiced	5 Lease Agreement, approval, pick-up, return with inspection	6 Bill Monthly bills, payment, and what lessees owe

The overview opens with what needs attention today: approvals waiting, boxes still out past the end of their lease, late bills, boxes idle for months and new enquiries from the online listing.


TRAIL
TRADING & LEASING

Administrator
JEDDAH
العربية
Sign out

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Good morning, Administrator

Thursday 22 October 2026 · JEDDAH

30 days
90 days
This year
All time
Stock register

Needs your attention
Counted live, most urgent first

6 boxes are still out past the expected end of their lease

1 lease bills are past their due date

1 purchases are waiting for approval

1 sales are waiting for approval

1 leases are waiting for approval

53 available boxes have been idle for over 90 days

1 new enquiries from the online listing

Boxes in the fleet	Available	On lease	Idle over 60 days	Sold this month	Lease billed this month
106 94 owned, 12 leased in	75 11 reserved, 0 in repair	20 18.9% utilisation	53 53 over 90 days	10 margin 8,625 SAR	3,261 3,261 owed in total

Stock by container type
Stock register

20GP	68 boxes	53 available	10 on lease
40HC	38 boxes	22 available	10 on lease

Boxes due back
Leasing

HBTU4000091	LS-2026-00002 · Sea Link Shipping	3 days late	19 Oct 2026
HBTU4000105	LS-2026-00002 · Sea Link Shipping	3 days late	19 Oct 2026
HBTU4000110	LS-2026-00002 · Sea Link Shipping	3 days late	19 Oct 2026
HBTU4000126	LS-2026-00002 · Sea Link Shipping	3 days late	19 Oct 2026
HBTU4000131	LS-2026-00002 · Sea Link Shipping	3 days late	19 Oct 2026

The overview: attention list, fleet figures, stock by type and boxes due back. Sample data.

STOCK REGISTER

Every box, where it is and what it has done

Checked container numbers

Each number is checked against the ISO 6346 rule. An old or non-standard number can be accepted on purpose and is marked.

Owned or leased in

A box leased in carries its lessor and daily rate, and the cost stops when it is returned.

Idle days

How long an available box has sat in one place, so slow stock is seen early.

Type, grade and year

New, one trip, cargo worthy, wind and water tight, as is or damaged, with year built and make.

Every move logged

Gate in, gate out, transfer, repair and return to a lessor, each with an optional cost for the lift, haulage or repair.

Load a list

Load boxes from a CSV file. All or nothing: every problem is listed by row and nothing is loaded until the list is clean.


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Stock register

Every box you own or lease in: its type and grade, where it is, what it cost, and how long it has been idle.

Add container

Containers By type and location Locations Container types Load a list

In the fleet 106 94 owned, 12 leased in	Available 75 11 reserved	On lease 20 18.9% of the fleet	In repair 0 10 sold to date	Idle over 60 days 53 53 over 90 days	Stock at cost 568,728 owned boxes, base currency
--	---------------------------------------	---	--	---	---

Container number or note In the fleet All types All locations Owned and leased in Any idle time Search

Download as a spreadsheet

Container	Type	Grade	Year	Status	Location	Idle	
☐ HBTU4000018	40HC	New	2026	RESERVED	Chennai depot		Open Edit
☐ HBTU4000023	40HC	New	2026	RESERVED	Chennai depot		Open Edit

The stock register with idle time and status. Sample data.


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HBTU4000018 RESERVED

40 ft high cube · New · 2026 · Chennai depot

Back to the register

Cost 2,350 USD	Owner Owned	Activity cost 0 lifts, haulage and repairs, in base currency	Make CIMC
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What to do with it

Transfer to another location

Movements and history

When	What	From	To	Status after	Reference	Cost	By
22 Oct 2026 08:52	Status change Reserved for SO-2026-00002	Chennai depot	Chennai depot	RESERVED	SO-2026-00002		trader.demo
26 Jun 2026 12:00	Gate in Received	-	Chennai depot	AVAILABLE	PO-2026-00001		depot.demo

One box: where it has been, and what it cost. Sample data.

RATES

What to pay, what to charge, and what a box would earn

Supplier prices

What each supplier sells a type and grade for, by location and validity period, in any currency.

Lessor and lease rates

What you pay lessors per day and what you charge lessees, with minimum days and pick-up and drop-off charges.

Margin and yield

The margin on a sale, the yearly yield on a lease and the payback, from the rates on file.

Customer prices

A standard list, and prices for a named customer. The most specific price applies.

Compare suppliers

Offers ranked cheapest first in the base currency.

Not current is flagged

A rate past its end date is marked, and left out of every lookup.


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Rates

Compare suppliers and see the margin on a sale and the yield on a lease.

Add a rate

Supplier prices
Customer prices
Lessor rates
Lease rates
What would a box earn?

What would a box earn?

Type: 20GP: 20 ft general purpose
Grade: Cargo worthy

Cheapest supplier 4,313 Pacific Containers Ltd, 1,150 USD	Sell price 5,438 margin 1,125 (20.7%)	Lease rate a day 2.81 23.8% a year on the buy price	Payback on lease 4.2 yrs leased in at a spread of 1.38 a day
--	--	--	---

Amounts in the base currency. Margin is before haulage, repairs and other activity costs. The yield assumes the box is on hire every day, so allow for idle time.

Supplier offers, cheapest first	Grade	Location	Price	In base currency
Pacific Containers Ltd	Cargo worthy	Anywhere	1,150.00 USD	4,312.50

What would a box earn: suppliers compared, margin on a sale, yield on a lease. Sample data.


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Rates

What suppliers sell boxes for

Add a rate

Supplier prices
Customer prices
Lessor rates
Lease rates
What would a box earn?

All types Search by name

Supplier	Type	Grade	Location	Per box	In base currency	Valid	
China Boxes Co	20GP	New	Anywhere	1,950.00 USD	7,312.50	any time to open	Edit Remove
Euro Cont GmbH	20GP	Cargo worthy	Anywhere	1,060.00 EUR	4,346.00	any time to open	Edit Remove
Euro Cont GmbH	20GP	Wind and water tight	Anywhere	880.00 EUR	3,608.00	any time to open	Edit Remove
Pacific Containers Ltd	20GP	Cargo worthy	Anywhere	1,150.00 USD	4,312.50	any time to open	Edit Remove
China Boxes Co	40HC	New	Anywhere	2,350.00 USD	8,812.50	any time to open	Edit Remove
Pacific Containers Ltd	40HC	New	Anywhere	2,280.00 USD	8,550.00	any time to open	Edit Remove

Supplier prices with the base-currency figure. Sample data.

PURCHASES

A supplier's offer to boxes in stock

Offer

Supplier, currency, the supplier's offer number and how long it stands, payment terms, and lines by type, grade, quantity, price and delivery location.

Approval

Sent to a manager, who approves or rejects with a reason. Small orders can approve themselves under a limit you set.

Part receipts

Receive in several lots, or close short with a reason when the rest will not come.

Price check

Each line is compared with the best known supplier price, and a line far above it is flagged.

Receive by number

Type the container numbers. Each box takes the type, grade, location and price of its line, and cannot exceed the quantity ordered.

Purchase order PDF

A printable order to send to the supplier.


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P0-2026-00003 Euro Cont GmbH

PART RECEIVED

EUR · 30 boxes ordered, 18 received · supplier offer EC-5521

Back to purchases

Purchase order PDF

Receive boxes

Close short

Lines

Type	Grade	Deliver to	Ordered	Received	Price each	Amount	Against the best price
20GP	Cargo worthy	Jebel Ali yard	30	18	1,060.00	31,800.00	+0.8% (best: Pacific Containers Ltd)
Total (EUR)						31,800.00	130,380.00 in base currency

Boxes received

HBTU4000872 20GP HBTU4000888 20GP HBTU4000893 20GP HBTU4000907 20GP HBTU4000912 20GP HBTU4000928 20GP HBTU4000933 20GP HBTU4000949 20GP

HBTU4000954 20GP HBTU4000960 20GP HBTU4000975 20GP HBTU4000980 20GP HBTU4000996 20GP HBTU4001009 20GP HBTU4001014 20GP HBTU4001020 20GP

HBTU4001035 20GP HBTU4001040 20GP

A part-received purchase with the boxes received so far. Sample data.


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Purchases

New purchase offer

A supplier's offer, approval by a manager, the order, and receiving each box into stock.

Offers to send

2

draft or rejected

Waiting for approval

1

with a manager

To receive

1

approved orders

Open value

394,755

base currency

Approve automatically up to (SAR)

0

Save

0 means every purchase, sale and lease waits for a manager. The same limit applies to all three.

Open

Waiting for approval

To receive

Received

Cancelled

All

Purchase	Supplier	Boxes	Total	Expected	Status
P0-2026-00006 22 Oct 2026	China Boxes Co offer CB-2300	0 / 10	26,000 USD	-	REJECTED

Open

Purchases in every state. Sample data.

SALES

From offer to release and invoice

Offer with a validity date

Customer, terms and lines. Warnings if a price is below the list price, below what the best supplier charges, or if stock is short.

Release

Reserved boxes leave the yard and become sold, with a delivery order reference and the cost of loading out.

Margin

Revenue, cost and margin per sale and per box, and by type in the reports.

The best boxes

The system ranks available boxes: same location first, then slow stock, without giving a better grade than asked. Accept the suggestion or choose.

To finance

Posts the sale to a job with income and the cost of the boxes, so the tax invoice is raised as for any job.

Offer PDF

A printable sale offer or order.


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S0-2026-00002 Harbour Storage LLC
APPROVED

USD · 6 boxes, 6 reserved, 0 released · 50% advance · FOB Chennai · offer valid to 11 Nov 2026

40HC NEW is priced 5.1% below the list price.

Approved by manager.demo: Customer has paid the advance

Offer or order PDF Release reserved boxes Cancel

Lines

Type	Grade or better	Collect from	Qty	Reserved	Released	Price each	Amount	Against the list price
40HC	New	Chennai depot	6	6	0	2,800.00	16,800.00	-5.1%
Total (USD)							16,800.00	63,000.00 in base currency

Boxes reserved and released

Container	Type	Grade	Price	Cost	Status
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An approved sale with its boxes reserved. Sample data.


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Sales

A sale offer, approval by a manager, reserving the best boxes, release to the customer, and the invoice. Boxes can also be listed on the public page.

New sale offer

Sales Online listing Enquiries 1

Offers to send
2
draft or rejected

Waiting for approval
1
with a manager

To release
1
approved

To invoice
0
released, not yet invoiced

Sold this month
10
boxes

Open Waiting for approval To release Released Cancelled All

Sale	Customer	Boxes	Total	Status
S0-2026-00005 22 Oct 2026	Najd Contracting	0 / 2	5,900 USD	OFFER
S0-2026-00004 22 Oct 2026	Sea Link Shipping	0 / 4	8,400 USD	OFFER

Sales by status. Sample data.

ONLINE LISTING

Put boxes in front of buyers

Choose and price

List available boxes at a price, with a description and up to eight photos each.

Drops off by itself

A box that is reserved or sold disappears from the page automatically.

One click to an offer

Turn an enquiry into a sale offer at the listed prices.

A public page

It shows type, grade, year, city, price and photos. Never the container number and never what the box cost.

Enquiries come back

A visitor picks boxes and sends an enquiry. It appears in the app and on the overview.

Protected

A hidden field and a rate limit turn robots away. There is no online payment: a person quotes and agrees the sale.


TRAIL

Containers for sale
 Choose the boxes you are interested in, and send an enquiry. We reply to your email with a quotation.

All types ▾ Any grade ▾

No photo yet

20GP 20 ft general purpose
 Cargo worthy · built 2021 · Jeddah, Saudi Arabia
 Cargo worthy, used, ready for loading. Door seals and floors checked.

No photo yet

20GP 20 ft general purpose
 Cargo worthy · built 2019 · Jeddah, Saudi Arabia
 Cargo worthy, used, ready for loading. Door seals and floors checked.

No photo yet

20GP 20 ft general purpose
 Cargo worthy · built 2021 · Jeddah, Saudi Arabia
 Cargo worthy, used, ready for loading. Door seals and floors checked.

The public listing page. Sample data.


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Sales
 A sale offer, approval by a manager, reserving the best boxes, release to the customer, and the invoice. Boxes can also be listed on the public page.

Sales Online listing Enquiries 1

When	From	Asking about	Message	Status	
22 Oct 2026 08:52	James Carter Carter Storage james@carter.example	12 x 20GP	Looking for twelve 20 ft boxes for storage. What is your best price?	NEW	Make a sale offer Contacted Close
22 Oct 2026 08:52	Priya Menon Coastal Freight Services priya@coastal.example +91 98400 11122	HBTU4000487 20GP HBTU4000492 20GP	Please quote both boxes delivered to Cochin. <i>Quoted by email</i>	CONTACTED	Make a sale offer Close
22 Oct 2026 08:52	Sana Al Harbi Najd Contracting sana@najd.example	HBTU4000234 40HC HBTU4000240 40HC	Interested in the new high cubes.	CONVERTED	Open the sale

Enquiries with the one-click sale offer. Sample data.

LEASING

Out to the lessee and back

Agreement

Lessee, term, daily rate per line, minimum days, pick-up and drop-off charges, and how many days to pay a bill.

Pick-up

The best boxes are reserved, then handed over. The pick-up day is the first hire day.

Earned so far

Days out, what each box has earned, and the days not yet billed.

Approval

Approved by a manager before any box is reserved. An expected-value limit lets small leases approve themselves.

Return and inspection

Choose the location it comes back to, the grade after inspection, whether it needs repair, and a damage charge. The return day is not charged.

Warnings

A rate far below the list, and a leased-in box that costs more a day than it earns.

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LS-2026-00001 Gulf Logistics FZE

ACTIVE

USD · 18 boxes: 0 reserved, 14 on hire, 4 returned · from 9 Jul 2026 to 1 Dec 2026 · 30 days from the bill date

Back to leases

Expected over the term

3,970

USD, used for the approval limit

Hire earned so far

1,191

daily rates to today

Billed

2,010

issued bills

Received

1,320

paid bills

Lease agreement PDF

Lines

Type	Grade or better	Pick up at	Qty	Reserved	On hire	Returned	Per day	Minimum	Pick-up / drop-off	
20GP	Cargo worthy	Jeddah container yard	14	0	10	4	0.70	30 days	40 / 60	
45 in stock							-6.4% vs list			
40HC	Wind and water tight	Jebel Ali yard	4	0	4	0	1.05	30 days	55 / 80	
22 in stock							-4.6% vs list			

Boxes on this lease

Container	Status	Out	Back	Days	Per day	Earned	Not yet billed	
HBTU4000070	ON HIRE	30 Jul 2026	-	85	1.05	89.25	22 d	Return
HBTU4000086	ON HIRE	3 Aug 2026	-	81	1.05	85.05	22 d	Return
HBTU4000471	ON HIRE	30 Jul 2026	-	85	0.70	59.50	22 d	Return
HBTU4000487	RETURNED	14 Jul 2026	30 Sep 2026	78	0.70	54.60	0 d	
HBTU4000506	ON HIRE	3 Aug 2026	-	81	0.70	56.70	22 d	Return
HBTU4000511	RETURNED	18 Jul 2026	27 Sep 2026	71	0.70	49.70	0 d	
HBTU4000532	ON HIRE	14 Jul 2026	-	101	0.70	70.70	22 d	Return
HBTU4000548	RETURNED	22 Jul 2026	24 Sep 2026	64	0.70	44.80	0 d	

A lease with boxes on hire and returned, and what it has earned. Sample data.

LEASE BILLING

Monthly bills that never bill a day twice

One click for the month

Draft bills for every active lease. The current month is billed up to today.

Nothing lost, nothing twice

Each issued bill remembers how far it billed each box. A missed day is caught up, and a box recorded back on a day already billed is credited.

What lessees owe

Aged by how many days late, by lessee.

Every line explained

Days and rate for each box, the minimum-day top-up, pick-up and drop-off charges once, and damage charges.

To finance

Issuing posts the bill to the lease's job, with the cost of leased-in boxes for the same days.

What lessors charge

The cost of leased-in boxes by lessor and month, and how many of those days the box sat idle.


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Lease billing

Make a month's draft bills for every lease, check them, issue them, and record payments. Days already billed are never billed again.

Bills
What lessees owe
What lessors charge

Month
September 2026
Make draft bills for all leases

The current month is billed up to today. Check each draft before issuing: issuing posts it to finance and cannot be undone.

All
Drafts
Issued
Paid

Bill	Lessee	Lease	Month	Amount	Due	Status	
LB-2026-00006	Gulf Logistics FZE	LS-2026-00001	2026-10	246.40 USD	-	DRAFT	Open
LB-2026-00005	Sea Link Shipping	LS-2026-00002	2026-09	180.00 USD	17 Oct 2026	ISSUED	Open

Bills by month with due dates and late days. Sample data.


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Lease billing

Make a month's draft bills for every lease, check them, issue them, and record payments. Days already billed are never billed again.

Bills
What lessees owe
What lessors charge

Lessee	Not yet due	1 to 30 days late	31 to 60	61 to 90	Over 90	Total (SAR)
Gulf Logistics FZE						
1 bill(s)	2,586	0	0	0	0	2,586
Sea Link Shipping						
1 bill(s)	0	675	0	0	0	675
Total	2,586	675	0	0	0	3,261

What lessees owe, by lateness. Sample data.

REPORTS

Figures for the decisions that matter

Stock and utilisation

Stock by type, status and location, and the share of the fleet on lease.

Sales margin

By box and by type, for any dates.

Purchases and costs

By supplier, and the movement and repair costs by box.

Idle boxes

Available boxes idle longer than the days you set.

Lease income and earnings

Billed and received by month, and what each owned box has earned against its cost.

Spreadsheet download

Every report downloads as a spreadsheet file.

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Trading reports

Stock, utilisation, idle boxes, sales margin, lease income and what lessors charge. Pick a report, set the dates where they apply, and download it as a spreadsheet.

Lease earnings by box

Download as a spreadsheet

Lease earnings by owned box, billed to date (SAR)

Container	Type	Cost	Days on hire	Days held	Utilisation %	Earned	Earned as % of cost
HBTU4000070	40HC	8,812.5	63	118	53.4	454.32	5.2
HBTU4000086	40HC	8,812.5	59	118	50	438.57	5
HBTU4000091	40HC	8,812.5	43	118	36.4	367.5	4.2
HBTU4000105	40HC	8,812.5	42	118	35.6	363.75	4.1
HBTU4000110	40HC	8,812.5	41	118	34.7	360	4.1
HBTU4000126	40HC	8,812.5	40	118	33.9	356.25	4
HBTU4000131	40HC	8,812.5	39	118	33.1	352.5	4
HBTU4000147	40HC	8,812.5	38	118	32.2	348.75	4
HBTU4000471	20GP	4,312.5	63	95	66.3	315.38	7.3
HBTU4000487	20GP	4,312.5	78	95	82.1	579.76	13.4
HBTU4000506	20GP	4,312.5	59	95	62.1	304.88	7.1
HBTU4000511	20GP	4,312.5	71	95	74.7	730.13	16.9
HBTU4000532	20GP	4,312.5	79	95	83.2	357.38	8.3
HBTU4000548	20GP	4,312.5	64	95	67.4	543.01	12.6
HBTU4000569	20GP	4,312.5	75	95	78.9	346.88	8
HBTU4000574	20GP	4,312.5	57	95	60	524.63	12.2
HBTU4000609	20GP	4,312.5	63	95	66.3	315.38	7.3
HBTU4000635	20GP	4,312.5	59	95	62.1	304.88	7.1
HBTU4000661	20GP	4,312.5	79	95	83.2	357.38	8.3
HBTU4000698	20GP	4,312.5	75	95	78.9	346.88	8

Lease earnings by owned box. Sample data.

AI IN TRAIL

AI, data and safeguards

AI is optional and off until an administrator switches it on and stores a key. It reads and suggests; people decide.

Supplier offers

Paste a supplier's email or attach the PDF or a photo. The AI fills a purchase offer: supplier, currency, validity and lines. Container types, grades and locations are mapped to yours, and anything unclear is listed.

You confirm

Nothing is saved until a person has checked and saved it.

Container lists

Read a stock list or a lessor's schedule into rows for the stock register, then check and load them as usual.

Free-tier models only

Only Google Gemini models that have a free tier are used.

DATA

Text or files sent for AI reading go to Google's Gemini service. Switch AI off and every screen works without it. Users need the AI permission to use it.

SETUP

Setup, access and scope

Access and roles

- Separate permissions for stock, rates, purchases, sales and leases (each with view, edit and approve) and lease billing.
- Trader, Manager, Depot and Accountant starting roles, editable under Roles and permissions.
- What a box cost, what a lessor charges and what a sale earned are hidden from anyone without the rates permission.
- Every change is recorded in a tamper-evident audit log.

Technology

- Web application: runs in any current browser, on a PC, tablet or phone.
- Laravel API with an Angular front end; MySQL database; PDF output for purchase orders, sale offers, lease agreements and lease bills.
- Its own database and site: it shares no data with any other Yaguar product.

Getting started

- Set up your locations and container types, then your suppliers, customers and lessors.
- Load your stock, and enter the rates.
- Take the first purchase, sale and lease through approval.

Good to know

- The system records and calculates; it does not take online payments, or connect to depot or carrier systems.
- Sales and lease bills post at the standard tax rate unless you change it under Masters. Confirm the treatment of each type of sale, such as exports, with your tax adviser.

TALK TO US

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